



July 2020

WHITEHAWK TOP 12 CYBER & RISK ANALYTICS COMPANIES

At a Glance One Pagers





SOLUTION: NETWORK PRIVACY PLATFORM

Problem/Pain Point Solved: Reduce Infrastructure and Associated Costs

- **Proactive Privacy Network**- augment or replace existing WAN connections to increase privacy, security, and flexibility while diminishing costs
- **NetEnclave** - Secure sensitive data and host applications in a disguised fashion with controlled access and non-traceable connectivity
- **Identity-Protected Internet Access** - Securely conduct research online, examine threats and enable cyber activities without attribution to you. Protect mobile communications devices & software.

COMPANY OVERVIEW

NetAbstraction is an internet and cybersecurity firm with services that lower your firm's "visibility as a target" on the internet. Their company was founded with the goal to handle complexity by hiding unnecessary details about the company from the user, hiding stuff you do not want others to see. They protect their customers' identities and network by providing privacy and security.

NETABSTRACTION PRICING MODEL

- Commercial Pricing- \$220/license/month
- Governmental Pricing- \$217.23/license/month.

ADDITIONAL INFORMATION

- [Website](#)
- [Blog](#)
- [Request a Demo](#)
- [Current State of the Market](#)

CONTACT

For questions or additional Information, contact WhiteHawk at: consultingservices@whitehawk.com or via phone at 833-942-9237

Contact NetAbstraction at: info@netabstraction.com



SOLUTION: SMB IDENTITY THEFT, FINANCIAL FRAUD, MOBILE SECURITY & CYBER RISK

Problem/Pain Point Solved: Keeping businesses and employees protected and connected

- **ID Theft Protection** - IdentityForce with EZShield Restoration provides Integrity, security, and trust
- **Mobile Defense Suite** - protects PII and provides Mobile Security
- **Identity Restoration** - repair your good name in the event of theft or fraud + check fraud protection
- **Breach Response** - minimize the financial and reputational impact in the event sensitive information is stolen
- The suite includes credit monitoring, dark web monitoring, business restoration services, mobile attack control, and mobile attack view
- Cyber Risk Scorecard prioritizing risks that impact your business size and sector

COMPANY OVERVIEW

Sontiq has emerged in an environment where information has traveled faster and further than ever before; as a company that can keep identities safe on any platform in the face of these risks. By specializing in an Intelligent Identity Security approach built for speed and volume of modern information sharing, we can be stronger, smarter, and informed of potential risks that impact revenue and reputation.

SONTIQ PRICING MODEL

- The Sontiq Business Protection platform is priced based on level of needed protection categorized by number of employees, business services, and employee services
- Starts at \$49 a month for up to 5 employees and \$129 a month up to 25 employees
- Pricing is broken down across 3 categories; Business Secure, Business Plus, and Business Premium; each \$10 more than the last, per month, and incrementally increasing based on number of employee licenses.
- Add Cyber Risk Continuous Monitoring to Business Secure, for \$1,100 a year for up to 15 Employees

ADDITIONAL INFORMATION

- [Website](#)
- [Awarded 2020 Gold Stevie for Cybersecurity & ID Protection](#)
- [Intelligent ID Security Toolkit](#)
- [Purchase](#)
- [Schedule a demo](#)

CONTACT

For questions or additional information, contact WhiteHawk at: consultingservices@whitehawk.com or via phone at: 833-942-9237.

Contact [Sontiq](#). General questions at: sontiq@moxiemettle.com.



VULCAN



SOLUTION: AUTOMATE AND ORCHESTRATE VULNERABILITY REMEDIATION PROCESS AT SCALE

PROBLEM & PAIN POINT SOLVED: Modernizing the way enterprises reduce their cyber risk

- Enable your teams to automate their remediation processes with pre-defined policies
- Prioritize vulnerabilities based on the risk that they pose to your environment
- Remediation Intelligence - automatically deploying the most effective solution
- Easily integrate with all your security and infrastructure tools for total visibility of your environment
- Vulcan's platform deploys easily and is ready to run within minutes

COMPANY OVERVIEW

Vulcan Cyber helps enterprises quickly detect and fix vulnerabilities within their internal stack and code. They incorporate methodologies used by Cloud, IT, and DevOps into an agile cybersecurity ecosystem that allows for rapid and flexible response to vulnerabilities. Their goal is to make agile security the new reality.

VULCAN PRICING MODEL

- Vulcan Cyber's Pricing starts at \$30,000 annually for their Tier 1 option
- Contact Vulcan for more personal pricing details at: hello@vulcancyber.com

ADDITIONAL INFORMATION

- [Website](#)
- [Request a Demo](#)
- [Innovation Sandbox Presentation](#)
- [Blog](#)

CONTACT

For questions or additional Information, contact WhiteHawk at: consultingservices@whitehawk.com or via phone at 833-942-9237

Contact Vulcan at: hello@vulcancyber.com





SOLUTION: ANALYZING EMPLOYEE BEHAVIOR TO IMPROVE SECURITY HABITS

PROBLEM & PAIN POINT SOLVED: Preparing workforce to prevent security breaches

- Gaining insight by measuring, analyzing, and acting on employee's security behaviors w/personalized tools
- **Reflex** - create, run, and analyze phishing campaigns and track improvement over time
- **Pulse** - Personalized scorecards for employees
- **Hacker's Mind** - Motivating employees through gamified security training
- **Vision** - dashboard to see company's security posture at a glance

COMPANY OVERVIEW

Elevate Security has built a people-centric platform to improve employee security behavior and take security awareness to the next level. Elevate uses data analytics and behavioral science to determine what areas your company needs to improve to be better prepared for security incidents.

ELEVATE SECURITY PRICING MODEL

- Elevate Security's Pricing starts at \$50,000 for their 500-license annual subscription
- [Contact Elevate](#) for more personal pricing details

ADDITIONAL INFORMATION

- [Website](#)
- [Watch a Demo](#)
- [Innovation Sandbox Presentation](#)
- [News](#)

CONTACT

For questions or additional information, contact WhiteHawk at: consultingservices@whitehawk.com or via phone at 833-942-9237

Contact Elevate Security at their [website](#).





SECURITI.ai



SOLUTION: AI-POWERED PRIVACYOPS THAT AUTOMATE MAJOR PRIVACY FUNCTIONS

PROBLEM & PAIN POINT SOLVED: Automated approach to meet privacy compliance requirements

- **DSR Automation** - expert bots help you fulfill people's data requests
- **People Data Grapher** - a relationship map between personal data and its owner
- **Vendor Assessments** - System of record, automation, and insights for 3rd party privacy risks
- **Consent Management** – manage the consent lifecycle for multiple sources including SaaS apps
- **Internal Assessments** - Collaborate and track all internal assessments in one place

COMPANY OVERVIEW

SECURITI.ai is an AI-powered PrivacyOps company that helps automate all major functions needed for privacy compliance in one place. They enable enterprises to give rights to people on their data, be responsible custodians of people's data, comply with global privacy regulations like CCPA and bolster their brands.

SECURITI.AI PRICING MODEL

- SECURITI.ai's Pricing starts at \$15,000 for a 100-license subscription
- Contact SECURITI.ai for more personal pricing details at sales@securiti.ai

ADDITIONAL INFORMATION

- [Website](#)
- [Request a Demo](#)
- [Innovation Sandbox Presentation](#)
- [Blog](#)

CONTACT

For questions or additional Information, contact WhiteHawk at: consultingservices@whitehawk.com or via phone at 833-942-9237

Contact SECURITI.ai at info@securiti.ai





SOLUTION: DELIVER AUTOMATED, CONTINUOUSLY MONITORED CYBER RISK RESULTS

PROBLEM & PAIN POINT SOLVED: Make better decisions regarding your 3rd-party risk management platform

- **3D Vendor Risk @ Scale** - high quality data platform that communicates risk using technical grade, compliance, and financial impact by leveraging open standards (NIST, FAIR, MITRE, etc.)
- **Financial Impact Report** - NormShield calculates the probable financial risk in the case of a cyber breach with the Open Fair standard value at risk model
- **Compliance Report** - NormShield correlates platform findings to industry standards and best practices
- **Self-Risk Assessments** - see what hackers know about you by continuously collecting info in a non-obtrusive way

COMPANY OVERVIEW

NormShield reduces the uncertainty of your cyber risk with a high-quality platform that does the work for you. Created from a hacker's perspective, they are unlike any other cyber rating tool. Their platform tells you which vendors pose the highest risk to your company without creating more labor on your end. They are the only cyber risk rating system that can measure the cost associated with a potential 3rd party breach.

NORMSHIELD PRICING MODEL

- NormShield's pricing starts at \$995 per company or supplier monitored
- Contact NormShield for more personal pricing details at drew.pearson@normshield.com

ADDITIONAL INFORMATION

- [Website](#)
- [Request a Demo](#)
- [Videos](#)
- [Blog](#)

CONTACT

For questions or additional information, contact WhiteHawk at: consultingservices@whitehawk.com or via phone at 833-942-9237

Contact NormShield at: info@normshield.com





DEKKO SECURE

SOLUTION: Dekko Online Platform for Assured Document Process Management

PROBLEM & PAIN POINT SOLVED: Secure file sharing, document approval, instant and comprehensive messaging

- **DekkoVAULT** - file sharing with collaboration, granular permissions, sharing expiry, and no size limits
- **DekkoSIGN** - document approval with watermarks, multiple approvers, and commentary and note options
- **DekkoCHAT** - instant group conversations, ability to chat while you work and see who's online. All exclusive to your business
- **DekkoMAIL** - comprehensive messaging with no attachment limit, read receipts, and the ability to revoke mistakenly sent emails.
- **DekkoHUBs** - for facilitating the isolation of teams and projects; setting user availability, eliminating misaddressing, and managing both internal and internal to external workflows
- **Tenancy management dashboard** - where admins can enable controls

COMPANY OVERVIEW

Dekko is a flexible and secure web-based workflow application for documents that are critical and confidential. We believe that everyone has the right to robust and private communication tools. Our mission is to deliver collaborative solution that embody these principles by focusing on replacing high-risk electronic exchanges.

DEKKO SECURE PRICING MODEL

- Dekko secure offers flexible pricing, starting at \$45 per user
- Contact Expense for more personal pricing details at: help@dekkosecure.com

ADDITIONAL INFORMATION

- [Website](#)
- [Blog](#)
- [Dekko Secure launches new data sharing service](#)

CONTACT

For questions or additional Information, contact WhiteHawk at: consultingservices@whitehawk.com or via phone at 833-942-9237

Contact Dekko Secure at: help@dekkosecure.com



WHITEHAWK.



SOLUTION: Automated Network Detection and Response Platform

PROBLEM & PAIN POINT SOLVED: Turbocharging incident response to maximize the ROI of your security operations

- Gain visibility and understanding of security incidents instantly
- Accelerate security investigations by making everyone on the team an expert analyst
- Capture and analyze entire network traffic and translate into content and behavior aware intelligence
- Big data repository with scalable capacity to store months of complete intelligence
- Improve incident resolution time by empowering SOC and IR teams with efficient tools and workflows to quickly and effectively resolve incidents

COMPANY OVERVIEW

WireX Systems is a network security company founded to deliver cutting-edge security systems for intelligence agencies globally. WireX serves leading enterprises as a key component in their security infrastructure to accelerate IR and mitigate data theft. Their mission is to deliver the best IR capabilities so each member can respond instantly.

WIREX PRICING MODEL

- WireX's pricing averages approximately \$100,000 per year.
- Contact WireX for more personal pricing details at sales@wirexsystems.com

ADDITIONAL INFORMATION

- [Resource Center](#)
- [Request a Demo](#)
- [Website](#)

CONTACT

For questions or additional Information, contact WhiteHawk at: consultingservices@whitehawk.com or via phone at 833-942-9237

Contact WireX Systems at: info@wirexsystems.com

EXPANSE

SOLUTION: Internet Operations Management Platform

PROBLEM & PAIN POINT SOLVED: Monitor your attack surface and manage all your internet assets in real time

- Preparing workforce to prevent security breaches
- Simplify cloud security with full visibility into all internet assets associated with both known and unknown cloud accounts and providers.
- Streamline processes with a unified view of assets; enabling IT and Security teams to work together to manage and protect the entire infrastructure.
- Inventory entire attack surface
- Assess and prioritize issues
- Remediate exposures
- Integrate data into existing operations platforms

COMPANY OVERVIEW

Expansive was built to empower digital pioneers to safely and confidently innovate online. Through our team of the sharpest minds and the boldest explorers, Expansive is filled with technology optimists; pushing the boundary of possible every day. We follow through in assisting top companies better manage, control, and protect their Internet Assets so their leaders can fearlessly embrace digital transformation.

EXPANSE PRICING MODEL

- Expansive's pricing starts at \$12,500 per year depending on size of network
- Contact Expansive for more personal pricing details at info@expansiveinc.com

ADDITIONAL INFORMATION

- [News](#)
- [Website](#)
- [Request a Demo](#)
- [Use Cases](#)

CONTACT

For questions or additional information, contact WhiteHawk at: consultingservices@whitehawk.com or via phone at 833-942-9237

Contact Expansive at: info@expansiveinc.com



Mandiant Security Validation (Formerly Verodin)

SOLUTION: SECURITY INSTRUMENTATION PLATFORM (SIP)

Problem/Pain Point Solved: Continuous demonstration of cybersecurity effectiveness

- Assess current security tools efficacy against real adversary attacks
- Discover previously undetected gaps in your security and infrastructure
- Measure your team's time to detect and respond
- Identify the greatest opportunities for optimization
- Improve configurations to target and eliminate specific weaknesses
- Determine which controls are most and least valuable
- Quantify improvement to defenses over time
- Augment team with automated, continuous efficacy monitoring
- Rationalize value of investments to executives with proof

COMPANY OVERVIEW

Mandiant-Verodin is a foundational technology — an evidence-based approach to managing your cybersecurity lifecycle. By demonstrating the impact of modern threats and malicious activities within the context of your environment,

Mandiant-Verodin proves the effectiveness of your cyber risk investments, proactively identifies configuration issues in your security stack and exposes true gaps across your people, processes and technology. Verodin provides clarity on what a threat means for you and empowers you to drive decisions and priorities with empirical data. Verodin dramatically increases the ROI of existing and future security investments and quantifiably measures if security posture is improving or regressing over time.

VERODIN PRICING MODEL

- Mandiant-Verodin uses an annual subscription model starting at \$110,000 a year.
- Contact Verodin for more personal pricing details at <https://verodin.com/contact>

ADDITIONAL INFORMATION

- [Website](#)
- [Request a Demo](#)
- [Blog](#)
- [Now a part of Mandiant Solutions](#)

CONTACT

For questions or additional information, contact WhiteHawk at: consultingservices@whitehawk.com or via phone at: 833-942-9237.

Contact Mandiant Partner, Christian Sorenson at: christian@thecybercoast.com P: 202-494-9357
CEO: [Christopher Key](#)



SOLUTION: Protecting any device using CyberSafety technology**PROBLEM & PAIN POINT SOLVED: Securing Wi-Fi and Cellular anywhere in the world**

- Cloud-Based Dashboard - provides you with a command center for your account and an overview of all activity
- Best-in-class security protects users from all malware, spyware, adware, ransomware, and keyloggers
- Safety Score - each user is given a safety score depending on how safe their activity has been online
- Have complete control over whitelisted/blacklisted websites
- GPS Tracking - track location of devices on your account
- 256-bit Military-grade VPN keeps you safe from attackers and prying eyes

COMPANY OVERVIEW

SaferNet creates the simplest and safest technology that empowers people and organizations to protect themselves online. They believe that everyone has the right to choose how they connect to their digital world without putting their personal habits and information at risk, so they can live the life they hope for with complete freedom and security.

SAFERNET PRICING MODEL

- SaferNet's pricing starts as low as \$3.99 per device, per month
- Contact SaferNet for more personal pricing details at <https://safernet.com/try-now/>

ADDITIONAL INFORMATION

- [Website](#)
- [App Downloads](#)
- [Blog](#)

CONTACT

For questions or additional information, contact WhiteHawk at: consultingservices@whitehawk.com or via phone at 833-942-9237

Contact SaferNet at: brad@safernet.com



RB ADVISORY

SOLUTION: Path to CMMC Levels 1, 2 & Beyond

PROBLEM & PAIN POINT SOLVED: Enable All Federal Contractors to Baseline their Cybersecurity Maturity

- Review and Confirm: If processes are being performed and documented
- Practice: Basic and Intermediate Cyber Hygiene
- Map 72 Total Controls: Implement 17 NIST Controls from CMMC Level 1 and an additional 55 controls from CMMC Level 2

LEVEL 1 OVERVIEW

CMMC's Pathway to Level 1 seeks to safeguard Federal Contract Information (FCI) checking if basic processes are being performed to the practice of Basic Cyber Hygiene. Level 1 is 17 Controls that a company should be doing everyday which are basic cyber essentials that are mapped to Federal Acquisition Regulation (FAR) 52.204-21, and 17 NIST 800-171 requirements. CMMC level 1 covers about 15% of NIST 800-171 CUI Controls.

LEVEL 2 OVERVIEW

CMMC's Pathway to Level 2 seeks to safeguard Federal Contract Information (FCI) checking if basic processes are being documented to the process of Intermediate Cyber Hygiene. Level 2 is an additional 55 controls, plus the 17 controls from CMMC Level 1 equaling to 72 Controls Total. This is where protection of CUI is introduced and started. 65 of these controls are directly from NIST 800-171 requirements plus 7 other CMMC specific controls A CMMC level 2 audit covers about 59% of all NIST 800-171 CUI Controls.

CMMC AUDIT PRICING MODEL

- OSD AT&L, CISO Katie Arrington states that the CMMC Audit for this level is an hour to less than 2 hours, costs for auditing will be under \$3000, valid for 3 years across about 285,000 DIB companies.
- Path to CMMC Level 1 starts at \$950 to \$2,800.

ADDITIONAL INFORMATION

- [CMMC Model overview briefing](#)
- [WhiteHawk Products to Fasttrack to CMMC](#)
- [CMMC FAQs](#)
- [CMMC Briefing updates from Katie Arrington \(until 12:34\)](#)

CONTACT

For questions or additional Information, contact WhiteHawk at: consultingservices@whitehawk.com or via phone at 833-942-9237